

MIDTOWN

PLAZA COURT

2016 Year-End Retail Market Summary

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Oklahoma City 2016 Year-End Retail Market Summary



THE RETAIL MARKET

By most traditional measures occupancy, rents, lease volume, new construction - the retail market held up pretty well in 2016, probably the best performance of any asset type. Market vacancy ended the year at 10.6 percent compared to 10.4 percent at mid-year. Some underlying factors, however, are creating uncertainty and could impact 2017 performance. Chief among these are continued low energy prices, low income growth (the lowest in the country in the third quarter) and the resultant decline in sales taxes (see the chart on page 4). For these reasons, we anticipate uneven performance in 2017 with a slight rise in vacancy and relatively flat rents. Discounters like TJ Maxx, Ross and the various dollar stores have done well the past few years and we expect that to continue. Restaurant expansion, which has been booming in Oklahoma City and nationally (40 percent of retail growth last year), will likely slow. The higher end boutique market may see the most headwind. One unknown that could help our economy and possibly change the market dynamics is President Trump. It is anticipated that the new administration's policies will be good for business in general and the oil industry in particular by ushering in reduced regulations and lower taxes.

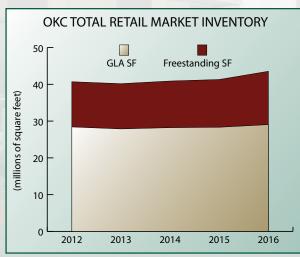


Whether or not these policies come to pass or give Oklahoma a positive bump in 2017 is unknown.

Development

On the development front, the second half of the year was characterized by the completion or near completion of planned projects: The Market at Czech Hall is nearing completion of phase one including Academy, Ross & Marshalls (approximately 180,000 square feet); Sooner Rose at Southeast 15th & Sooner with Academy and Hobby Lobby; Shoppes at Quail Springs is nearly complete as well (96,000 square feet); University North Park has added two outbuildings and three stand-alone restaurants; Winco is under construction in Moore and will start construction soon in three other locations: Chisholm Creek added the 76,000 square foot Tract 30, and, a significant number of smaller 10,000 to 20,000 square foot strips have been completed. Most of these projects come into the market preleased. In addition to these projects, Lifetime Fitness will be taking the former Macy's location at Quail Springs Mall and numerous other retailers - Aldi, Homegoods, Mattress Firm, Five Below, among others - remain active. As noted in our mid-year report, Walmart just opened two new Neighborhood Markets and a Supercenter (part of the 1.2 million square feet they've added in the last few years).





There are a number of planned projects that haven't broken ground: Poag's Bridges at Springcreek in Edmond; the Triangle Expansion by Washington Prime that remains tied up in a lawsuit; the recently announced retail as part of the downtown Strawberry Fields development; Westgate's expansion south of Interstate 40 and the possible re-configuration of Shields Plaza. The performance of our economy in the first half of 2017 will go a long way to determining whether these and other smaller planned developments get done.

Grocery

Our grocery market has experience significant change and increased competition over the past five years, trends we see accelerating. The sizable expansion of Walmart noted above has added nearly 800,000 square feet of just grocery. Specialty grocers, virtually nonexistent in our market 10 years ago, are now prevalent with Sprouts and Natural Grocers continuing to expand and Trader Joes entering the market albeit with one location. Aldi has added stores as well. Winco is poised to add four large stores to this mix; Winco is a strong entry in the market that will

compete with Walmart on price. The recent passage of State Question 792, allowing full-strength beer and wine sales in grocery and convenience stores, will influence the grocery market. Whether or not it will allow us to attract a national full-scale grocer like Kroger or HEB remains unknown. The answer may be a few years off as the law does not go into effect until 2018 and is being challenged in court. But, the net effect of all these influences could very well shake-up the market. Homeland and Buy For Less have already both closed stores; the response of existing operators bears watching as the competition heats up.

The Internet

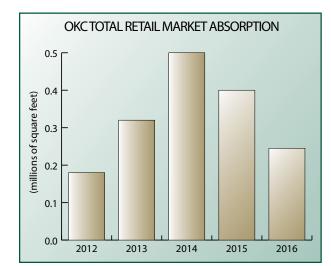
In the world of retail, the internet is usually characterized as both the future of retail and the killer of brick and mortar stores. The reality is much more nuanced. Currently, internet sales make up about 9 percent of total retail sales; 30 percent of e-commerce sales go to Amazon. Internet sales continue to grow rapidly; most experts put internet sales at around 20 percent of total sales by 2030. Here is where it gets murky. The second largest e-commerce retailer is Walmart, much of which is picked up at their stores. Approximately half of internet sales are

to retailers who have brick and mortar stores. Retailers are getting very creative at using their stores both to fulfill internet orders and be distribution centers. Interactive kiosks in stores are becoming more commonplace. Amazon, of all companies, is opening brick and mortar stores (see the Amazon Go article on page 22). Walmart is experimenting with small stores that are primarily pick up locations for internet orders, including groceries, that are filled at a nearby Supercenter. The fact is that brick and mortar and the internet are integrating in ways we wouldn't have imagined. Expect this to continue. Brick and mortar isn't dying; it is organically changing in response to changing consumer tastes and buying preferences just like it always has.

Survey Footnote:

Our survey tracks 29.4 million square feet in 253 buildings of over 25,000 square feet and 14.8 million square feet of stand-alone buildings for a total market of 44.2 million square feet. There continues to be a significant number of smaller strip centers in the market (under 25,000 s.f. in size). We

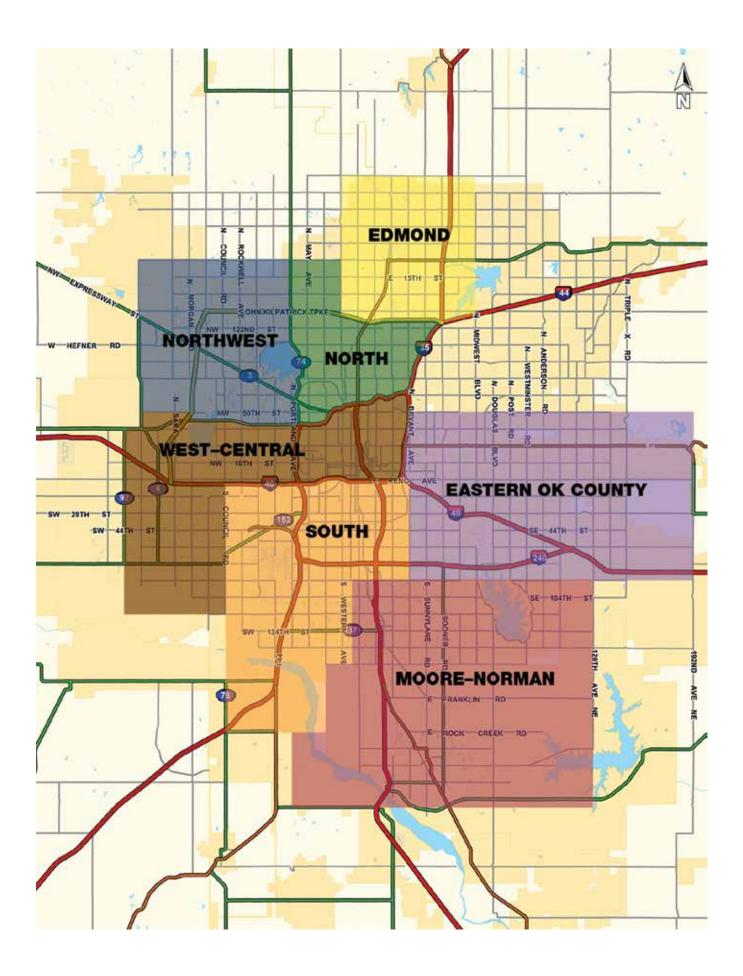
would estimate there are close to 5.5 million square feet of these properties in the market.





OKC Retail Market Totals	GLA SF	Vacant SF	Vacant %
OKC Retail Warket Totals	29,404,491	3,122,680	10.6%

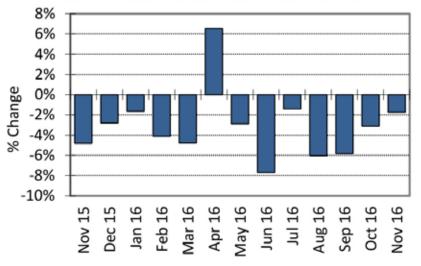
RETAIL SUBMARKET MAP



Quick Hits

OKLAHOMA CITY SALES TAX COLLECTIONS

Current Month Versus Same Month Prior Year

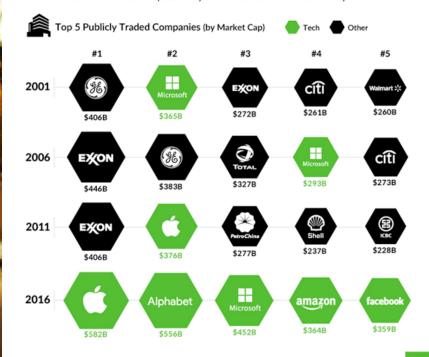






THE LARGEST COMPANIES BY MARKET CAP The oil barons have been replaced by the whiz kids of Silicon Valley

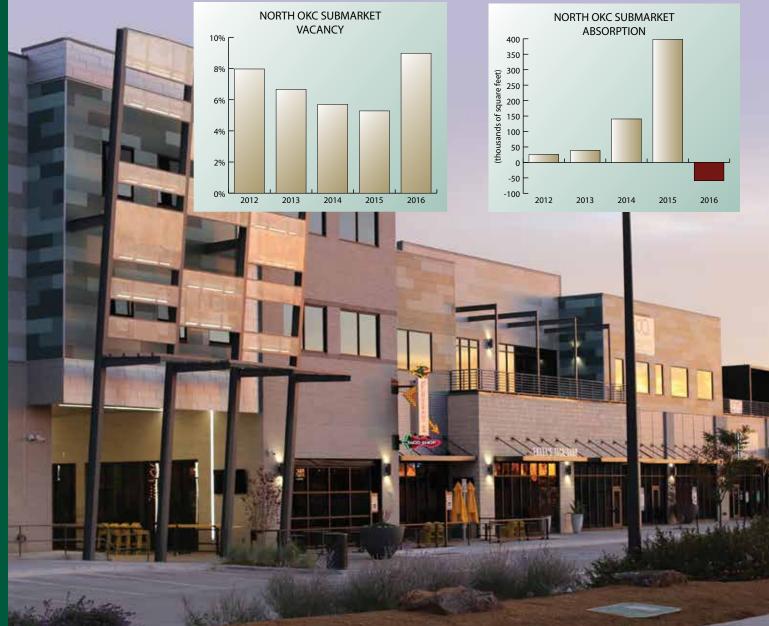
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2016 Year-End Oklahoma City Retail Market Summary **NORTH SUBMARKET**

The North Oklahoma City submarket remains the most in demand retail area with the highest concentration of retail in the City, 6.9 million square feet of space. Vacancy ended the year at 8.9 percent, a modest increase from 8.1 percent at mid-year. The Macy's space at Quail Springs Mall remains vacant but is to backfilled in 2017 with Lifetime Fitness. New development continues with Chisholm Creek and Shoppes at Quail Springs. Tract 30 at Chisholm Creek opened mid-year and is nearly full; another multi-tenant building is pre-leasing along Pennsylvania. Shops at Penn will open in early 2017 with approximately 35,000 square feet of space in front of a Switzer's Locker room. Developers continue to explore at least three other projects along this corridor (including a potentially Walmart Supercenter anchored development).

The area around Penn Square Mall, Oklahoma's leading mall, is probably even more highly desired among retailers, but there is limited availability of land for development. Simon is planning to build a 23,000 square foot building on the northwest corner of the parking lot, rumored to be a Container Store. Washington Prime's proposed mixed-use development at 63rd and Grand Avenue remains held up by a neighborhood lawsuit among other issues. Trader Joes opened to large crowds at Nichols Hills Plaza. As you can see, this submarket remains very active.



2016 Year-End Oklahoma City Retail Market Summary NORTH SUBMARKET

North	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
0 Penn Place	1973/1985/2000	Newmark Grubb Levy Strange Beffort	86,802	37,127	42.77%	\$13.50	\$13.50	Full Circle Books
IW 50th St & N Pennsylvania Ave 900 Place	1981/1991/1992	Vicki Knotts/Danny Ojeda/Ben Knotss CBRE/OKLA	49,502	7,091	14.32%	\$10.00	\$12.00	Belle Isle Brewery Ted's Cafe Escondito
900 N May Ave lelle Isle Station	2000	Ryan Storer/Stuart Graham CBRE/OKLA	433,333	6,453	1.49%	\$20.00	\$28.00	Four Star Fitness WalMart SuperCenter
W Expressway & N Classen Blvd		Mark Inman/Stuart Graham						Old Navy, Nordstrom Rack
ritton Plaza Shopping Center 648 W Britton Rd	1975	Gerald Gamble Co. Gerald Gamble	27,340	2,550	9.33%	\$10.00	\$10.00	Johnny's, A to Z Outlet
ritton Square	1983	Box Real Estate	27,326	0	0%	\$9.50	\$0.00	Kim Wah Restaurant
I May Ave & NW Britton Rd camelot Square	1984	Tommy Garrison Blanton Properties	107,799	2,734	2.54%	\$14.00	\$0.00	Gourmet Yarn Company Cox Communications
IW 122nd St & N Pennsylvania Ave	1953/95	Jeff Bolding Price Edwards & Company	158,764	32,772	20.64%	\$12.00	\$16.00	Casa Perico's CVS, Walgreens
asady Square / Britton Rd & N Pennsylvania Ave		Susan Brinkley/Ev Ernst/George Williams	, i					Wal-Mart Neighborhood Ma
Centennial Plaza 801 N May Ave	1993	CBRE/OKLA Mark Inman	233,794	880	0.38%	\$12.00	\$16.00	Best Buy Home Depot
Charter At May	1963/1988/1996	The Boettcher Companies	99,757	9,275	9.30%	\$12.50	\$20.00	Luby's Cafeteria
494 N May Ave		Fred Boettcher						Bank of America, Tuesday Morning
Chisholm Creek	2016	Medallion Group	196,600	26,000	13.22%	\$30.00	\$35.00	Republic, Sidecar
lemorial & Pawnee Drive lassen Curve	2008	Whitney Rainbolt Blanton Properties	93,970	1,250	1.33%	\$0.00	\$0.00	Balliet's, Republic
820 NW Grand Blvd	1094	Tom Blanton/Laci Jackson Ravina	50.000	0.769	4 609/	\$10.00	\$14.00	Red Coyote, Iululemon
ollonade Shopping Center 600 N May Ave	1984	Brady Properties Ali Ghaniabadi	59,000	2,768	4.69%	\$10.00		The Runner Cafe Pranzo
olonial Plaza	2003	Eric Roberts	141,456	0	0%	\$8.00	\$0.00	Homeland
225 N May Ave ountry Club Corner	1959/1996	Eric Roberts JAH Realty, LP	53,477	0	0%	\$16.00	\$25.00	Cato Sprouts
110 N May Ave	1070/1000/0000	Jeff Norman/Ethan Slavin		0	00/	¢14.00	¢14.00	Half Price Books
ountry Club Village 800 W Country Club Dr	1970/1992/2003	Newmark Grubb Levy Strange Beffort Danny Ojeda	38,436	0	0%	\$14.00	\$14.00	Fitness Together Edward Jones, Beau's Wine
oss Rock Shops 21-3561 W Memoral Rd	2001	Medallion Management	24,578	1,350	5.49%	\$19.00	\$20.00	ME/CU Credit Union McAlister's Deli
enwick Plaza	2009/2015	Whitney Rainbolt Westbrook Properties	41,804	0	0%	\$12.00	\$12.00	Allstate
524 N Pennsylvania Ave ench Market Mall		Gretchen Bybee CBRE/OKLA						Fenwick Liquor
ench Market Mall 336 NW 63rd St	1985	CBRE/OKLA Mark Inman	244,724	35,993	14.71%	\$0.00	\$0.00	Bed Bath & Beyond Staples, Petco
old's Gym Center	1982/2008	Hawkins Companies	66,662	0	0%	\$12.00	\$18.00	ATT Flagship Store Gold's Gvm
301 W. Memorial olden Court	2010	Ryan Manteuffel CBRE/OKLA	26,000	2,750	10.58%	\$12.00	\$16.00	T-Mobile
21 NW 23rd St ohland Park Retail Center	2009	Ryan Storer CBRE/OKLA	42,428	7,200	16.97%	\$19.00	\$22.00	Rent-A-Center Louie's
178th St & N Western Ave		Stuart Graham						The Sushi Bar
akehurst Plaza 025 N May Ave	1978/1990	Graystone Properties David Rush	32,637	0	0%	\$11.00	\$12.00	Gulfport Fish Market Movement Innovations Dan
akeside Shops Shopping Center	1964/2013	Pippin Properties	68,179	15,100	22.15%	\$9.00	\$12.00	Firestone/Bridgestone
500 N May Ave		Linette Roberts						Freddy's Frozen Custard Bernina Sewing Ctr,
akewood Shopping Center	1980/2015	Oxford Group	64,937	2,500	3.85%	\$10.00	\$12.00	Natural Grocers
001 N May Ave athis Brothers Village	2016	Gabby Villareal owner managed	80,000	0	0%	\$0.00	\$0.00	Stork Land & Kids Too Mathis Brothers Sleep Cent
100 W Memorial Rd		•						Ashley Furniture
layfair Place 900 NW 63rd St	1978	Price Edwards & Company Karleen Krywucki	95,000	7,091	7.46%	\$12.00	\$15.00	Akin's Health Foods PetsMart, Big Lots
lemorial Square	2006	CBRE/OKLA	225,000	9,129	4.06%	\$23.00	\$26.50	Super Target, Marshalls
3730 N Pennsylvania Iidland Center	1961	Mark Inman/Stuart Graham Price Edwards & Company	54,272	3,503	6.45%	\$0.00	\$0.00	DSW, Golf Galaxy Conn's
W Expressway & Independence		Susan Brinkley/Ev Ernst/George Williams		,				Panera Bread
ichols Hills Plaza 501 Avondale Dr	1963	Blanton Properties Tom Blanton/Laci Jackson Ravina	125,712	12,992	10.33%	\$0.00	\$0.00	Trader Joe's Starbucks. Provision Kitche
orth Penn Plaza	1970/71	Steve Hetherington	32,000	0	0%	\$0.00	\$0.00	Koslow's Furs
601 N Pennsylvania Ave orthpark Mall	1971/1981	Steve Hetherington Morris Enterprises	202,106	36,393	18.01%	\$12.00	\$18.00	Bank of The West B.C. Clark
2100 N May Ave		Kevyn Colburn	,	,				Norwalk Furniture
enn Square Mall 901 NW Expressway	1960/1988	Simon Property Group Jeff Reynolds	1,057,000	0	0%	\$0.00	\$0.00	Apple, Dillards Macy's
enn-Hefner Plaza	1973/1977	Haydel Associates	69,392	42,000	60.53%	\$14.00	\$14.00	Beauty World
I21 W Hefner Rd uail Plaza	1965/1989/1991	Aimee Parrish Morris Enterprises	141,421	30,928	21.87%	\$12.00	\$17.00	Beauty World Old School Bagel
950 N May Ave		Kevyn Colburn		,				Planet Fitness
uail Springs Mall / Memorial Rd & N Pennsylvania Ave	1980/1999	General Growth Mgmt.,Inc. Kelly Waswo	1,140,038	180,348	2.27%	\$0.00	\$0.00	Dillard's Von Maur
uail Springs MarketPlace	1998	Bayer Properties	410,613	43,830	10.67%	\$15.00	\$30.00	Old Navy, Michaels
/ Memorial Rd & N Pennsylvania Ave uail Springs Village	1983	Mary Beyer Lell JAH Realty, L.P.	26,350	0	0%	\$30.00	\$20.00	Office Depot, Ulta Pier 1 Imports
3801 N Pennsylvania Ave		Ethan Slavin						
uail Village I101 N May Ave	2007	Newmark Grubb Levy Strange Beffort John Cohlmia/Louis Almaraz/Michael Almaraz	49,845	11,507	23.09%	\$18.50	\$20.00	Cafe 7, Lush, Cool Greens
noppes at Quail Springs	2016	Price Edwards & Company	73,000	24,688	41.10%	\$28.00	\$25.00	(In lease-up)
3601 N May Avenue hoppes at the Veranda	2006	George Williams Irish Realty	29,712	6,300	21.20%	\$0.00	\$0.00	Perfect Tan
0th St & N Western Ave		Shannon Foreman						All Fur Paws
oring Creek North 2200 N May Ave	1981	JAH Realty, L.P. Ethan Slavin	89,006	2,490	2.80%	\$14.00	\$12.00	CVS Pharmacy
ne Plaza at Quail Springs	2005	JAH Realty, L.P.	105,299	0	0%	\$14.00	\$0.00	Hobby Lobby
221 NW 138th St ne Rise	1920/2014	Ethan Slavin Land Run Commercial	37,186	2,588	6.96%	\$22.00	\$18.00	Dollar Tree Anytime Fitness
1 NW 23rd St		Anna Fresonke						Cox Cable, Interior Gilt
ne Shoppes at North Pointe Memorial Rd & N May Ave	2002	Price Edwards & Company George Williams/Phillip Mazaheri	37,684	0	0%	\$15.00	\$0.00	Chase Bank Jimmy's Egg
e Shops @ Quail Springs	2012	Blanton Properties	90,856	0	0%	\$0.00	\$0.00	Dick's Sporting Goods
W 146th & Pennsylvania ne Triangle @ Classen Curve	2009	Tom Blanton/Laci Jackson Ravina Blanton Properties	66,862	0	0%	\$0.00	\$0.00	Petco Whole Foods, West Elm
001 N Western		Tom Blanton/Laci Jackson Ravina						Anthropologie
own & Country Shopping Center 2325 N May Ave	1982/1992	Brady Properties Ali Ghaniabadi	43,491	4,068	9.35%	\$10.00	\$14.00	Backwoods Subway, At the Beach
llage at Quail Springs	2004	Lincoln Property Company	100,404	0	0%	\$0.00	\$0.00	Gordmans
201 W Memorial Rd Ilage Park South	1972	NAI Sullivan	42,573	1,625	3.82%	\$10.00	\$10.00	Best Buy Relax the Back
0405 N May Ave		Lee Bollinger						Fedex
illage Plaza 501 - 1529 W Britton Rd	1964/1973/1989	NAI Sullivan Group David Hartnack / Sam Swanson	47,580	2,400	5.04%	\$8.00	\$10.00	Westlake Hardware Dollar General
/ilshire Village	1986	Scott Samara, M.D.	27,000	0	0%	\$11.00	\$12.00	Sherwin Williams
Wilshire Blvd & N Western Ave		Dana						Makeup Bar

2016 Year-End Oklahoma City Retail Market Summary **NORTHWEST SUBMARKET**

After several years with limited activity, the Northwest Oklahoma City submarket experienced improvement in the second half of the year with vacancy declining to 14.9 percent from 16.5 at mid-year. The improvement was relatively widespread but was aided by the lease-up of Oak Grove and leasing activity at a couple of the more vacant centers in the submarket. Eight centers in the submarket are over 28 percent vacant; Rockwell Plaza, one of the larger centers in the market is 21 percent vacant. The Northwest submarket is one of the most mature areas of the City: much of the retail product is established neighborhood shopping centers. For many retailers, this market is their second or third choice. This is reflective of the area demographics and the distressed condition of some of these properties: the northwest submarket is characterized by established neighborhoods with limited population growth and relatively unchanged demographics. Winco will put one of their stores next to Portland Plaza in this submarket. The overall Northwest submarket has seen limited activity when compared to the Memorial Road corridor to the north and the Interstate 40 corridor to the south.



2016 Year-End Oklahoma City Retail Market Summary NORTHWEST SUBMARKET

Northwest	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
2016 NW 39th St 2016 NW 39th St	1982	owner managed Justin Dill	33,408	9,662	28.92%	\$8.00	\$8.00	Goodwill
Brixton Square	1985	GBR Properties	122,042	16,229	13.30%	\$8.50	\$13.00	Panera Bread
7101 NW Expressway Cornerstone Plaza NW 39th St & N	1958/1978/2007	Randy Vaillancourt Price Edwards & Company George Williams/Phillip Mazaheri	65,285	10,950	16.77%	\$8.00	\$10.00	Party Galaxy Family Dollar, City Bites Ocean Dental
MacArthur Blvd Council Crossing 8101 NW Expressway	1986/1992/2003	JAH Realty, L.P. Ethan Slavin	141,112	61,051	50.35%	\$12.50	\$3.75	Goodwill CrossFit
Courtyard Plaza	1984	CBRE/OKLA	38,998	4,598	11.79%	\$14.00	\$15.00	Jersey Mike,s, Billy Sims BBQ
6401 NW Expressway Lakeshore Shopping Center	2002	Ryan Storer/Stuart Graham/Mark Inman Oxford Group	139,447	15,627	11.21%	\$0.00	\$0.00	Gentle Dental Academy Sporting Goods
4200 NW Expressway		Gaby Villarreal						Planet Fitness
Lakeshore Shops 7930 N MacArthur Blvd	1998	Charles Shadid Charles Shadid	33,140	1,300	3.92%	\$5.00	\$8.00	Freedom Pawn Al's Bicycles
MacArthur Shops W Britton Rd & N MacArthur Blvd	1983	Price Edwards & Company Rosha Wood	23,645	6,700	28.34%	\$9.00	\$0.00	State Farm Spotted Zebra
Market Place OKC	1985	Newmark Grubb Levy Strange Beffort	178,854	29,617	16.56%	\$10.00	\$13.00	Vatterott College, Hideaway Pizza
5501 NW Expressway Market Plaza	1981/1982	Louis Almaraz/Michael Almaraz CBRE/OKLA Duop Starar/Stuart Graham/Mark Immon	152,726	55,365	36.25%	\$6.00	\$28.00	Donna's Hallmark ALDI, PetCo Westlake Hardware
7001 NW Expressway Mayfair Village NW 50th St & N May Ave	1948/1990	Ryan Storer/Stuart Graham/Mark Inman Price Edwards & Company Susan Brinkley/Ev Ernst/George Williams	158,911	29,408	35.11%	\$12.00	\$10.00	Westlake Hardware Michael's, ALDI Steinmart
Newport 9120 N MacArthur Blvd	1972	Charles Shadid Charles Shadid	25,740	0	0%	\$5.00	\$7.00	7-Eleven Sunshine Laundry
Oak Grove Plaza NW 122nd & Ma- cArthur	2015	Zerby Interests Caleb Hill	70,249	29,000	56.94%	\$25.00	\$20.00	Sprouts
OKC Market Square 8400 NW Expressway	1983/2000	Marquett Realty Investments John D Thomas	143,579	7,963	5.55%	\$10.00	\$10.00	Family Leisure Central State Beauty
Olympia Plaza 7202 W Hefner Rd	1990/98	Core Real Estate Jim Sanders	34,640	1,916	5.53%	\$10.00	\$12.00	Dynamo Gymnastics Cal's Deli
Peppertree Square 6444 NW Expressway	1984	Newmark Grubb Levy, Beffort Jim Rose	77,938	22,384	28.17%	\$8.00	\$9.00	Allstate, My Dentist
Portland Plaza NW 39th St & N Portland Ave	2015	McGee Commercial Real Estate Chris Reed	76,299	2,612	3.42%	\$15.00	\$15.00	Bank of America None
Quailbrook Plaza 4401 W Memorial Rd	1987	Price Edwards & Company George Williams/Phillip Mazaheri	90,389	2,300	2.54%	\$15.00	\$12.00	Phycon, Key's Financial Mercy Health System
Rock Center 6714 NW Expressway	1982	Newmark Grubb Levy Strange Beffort John Cohlmia	29,000	1,750	6.03%	\$12.50	\$12.50	H&R Block
Rockwell Crossing 12100 N Rockwell Ave	1986	NAI Sullivan Group David Hartnack/Sam Swanson	30,200	7,700	25.50%	\$12.00	\$8.00	YMCA Pizza Hut
Rockwell Northwest 7000 NW Expressway	1985/1999	JAH Realty, L.P. Ethan Slavin	154,944	8,596	5.55%	\$24.00	\$15.00	Hobby Lobby Chick fil A
Rockwell Plaza 7104 NW Expressway	1981/2000	CBRE/OKLA Mark Inman	414,507	88,183	21.27%	\$0.00	\$0.00	Target Ross Dress for Less, BotSmort
Silver Springs Pointe 7640 NW Expressway	2000	CBRE/OKLA Stuart Graham/Ryan Storer	700,000	13,114	1.87%	\$15.00	\$20.00	PetSmart Wal-Mart Home Depot
Springbrook Shopping Center	1968	Newmark Grubb Levy, Beffort	50,000	10,000	20%	\$10.00	\$12.00	10 Gym Fitness
6207 NW Expressway Springdale Shops NW 50th St & N	1962/2014	Louis Almaraz/Michael Almaraz Price Edwards & Company George Williams/Phillip Mazaheri	126,000	20,536	16.30%	\$10.00	\$10.00	Dollar General Super Mercado
Meridian Ave Walnut Village 12301 N Rockwell Ave	1986/2000	Newmark Grubb Levy Strange Beffort Michael Almaraz	53,088	6,421	12.10%	\$15.00	\$0.00	Nhinja Sushi Leslie's Pool Supplies
Warr Acres Shops NW 50th St & N MacArthur Blvd	1960/1994	Core Real Estate Jim Sanders	34,400	17,400	50.58%	\$8.00	\$12.00	Goodwill Big Red Shop
Warwick Crossing 6909 W Hefner Rd	1995	Interwest Realty George Huffman/Brad Hoffman	31,804	10,183	32.02%	\$11.00	\$11.00	Flexible Fitness Watch Me Grow Childcare
Warwick Plaza NW 122nd St & N MacArthur Blvd	1985	Newmark Grubb Levy Strange Beffort Jim Rose	60,433	1,500	2.48%	\$4.00	\$11.00	Dollar General Subway, Eden Salon
Northwest Totals			3,290,778	492,065	14.9%			

2016 Year-End Oklahoma City Retail Market Summary **SOUTH SUBMARKET**

The South OKC submarket has experienced significant increased vacancy this past year. The most recent has been due to the closure of two large trade schools, Wrights and Heritage College, together they account for nearly 100,000 square feet of vacancy. The Hancock Fabrics bankruptcy created some vacancy at Southern Hills. The overall south submarket vacancy was 15.0 percent at year-end. Much of the remaining vacancy comes from older centers such at Hillcrest and Almonte. The South submarket is comprised of predominantly neighborhood centers and stand-alone buildings. Retailers along the Interstate 240 corridor tend to do quite well which is not always the perception since the corridor is somewhat fragmented among uses. The 76,000 square foot 240 Penn Park expansion and lease-up continues. A possible significant expansion of Shields Plaza that could revitalize the east end of the 240 corridor remains in the works. The northern half of this submarket is heavily reliant on the Hispanic shopper. Plaza Mayor is three years into their conversion to a Hispanic focused mall. The mall recently added Crossroads Events Center which will occupy the former JC Penney space; this is a relocation from the State Fairgrounds and will hold antiques and collectible shows. Plaza Mayor also sold the 157,000 square foot former Wards space to two charter schools.



2016 Year-End Oklahoma City Retail Market Summary SOUTH SUBMARKET

South	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
240 Penn Park	2005	CBRE/OKLA	317,023	33,202	10.47%	\$12.00	\$12.00	Ross, Michaels
1409 W I-240 74 South Centre	1973/1977/2006	Mark Inman/Stuart Graham Paul B. Odom Construction	50,000	4,364	8.73%	\$14.00	\$16.00	PetSmart At the Beach
SW 74th St & S Pennsylva- nia Ave		Paul Odom						
89'er Plaza SW 89th St & S Walker Ave	1984	Lauren Weyhe Lauren Weyhe	30,000	1,250	4.17%	\$6.00	\$7.00	Plane Eagle Coin Sharp's Cleaners
Airline	1999	Charles Shadid	121,368	3,600	2.97%	\$3.00	\$5.00	Tom's Tires
3400 SW 29th St		Charles Shadid	107.070	55 000	51 0 101	* *	* * **	El Rodeo Carnecaria Oklahoma Metropolitan
Almonte Square 6100 S May Ave	1963/2014	Price Edwards & Company Everest Ernst	107,676	55,928	51.94%	\$0.00	\$0.00	Library Family Dollar, Planet
Brookwood North I & II	1998	Charles Shadid	58,249	0	0%	\$5.00	\$8.00	Fitness China Wok Restaurant
SW 89th St & S Western Ave Brookwood Shopping Center	1984/2012	Charles Shadid Precor Ruffin	80,615	5,539	6.87%	\$12.00	\$22.00	Chelino's Restaurant Planet Fitness
SW 89th St & S Western Ave		Rick Pritchett	,					Goodwill
Centre 8400 8400 S Western Ave	1984	Precor Ruffin, LLC Rick Pritchett	29,355	1,560	5.31%	\$10.00	\$10.00	H&R Block Subway
Chatenay Square SW 104th St & Pennsylvania	2000	PB Odom, III PB Odom, III	114,115	3,300	2.89%	\$17.50	\$0.00	Homeland Panera Bread
Ave County Park Shopping Center	1978	Land Run Commercial	24,360	6,900	28.33%	\$5.45	\$7.71	Value Thrift
5906 S Agnew Ave		Andrew Hwang		,				
Crest Center 3000 SW 104th		Newmark Grubb Levy, Beffort John Cohlmia	96,000	2,700	2.81%	\$17.50	\$17.50	Crest Foods Cox Cable
Crossroads Shopping Center 7100 S. I-35 Service Rd.	1987	Precor Ruffin Rick Pritchett	31,282	30,000	95.90%	\$10.00	\$0.00	Concentra Medical Ctr
Economy Square	1963/98	Newmark Grubb Levy Strange Beffort	203,451	18,000	8.85%	\$10.00	\$18.00	Best Buy Grocery
SW 29th St & S May Ave Grant Square	1958/1991/1992	Michael Almaraz/Louis Almaraz Price Edwards & Company	103,810	27,403	26.40%	\$8.00	\$5.00	Walgreens Family Dollar
SW 44th St & S Pennsylva- nia Ave Greenway Plaza	1985	Susan Brinkley/Ev Ernst/George Wil- liams Newmark Grubb Levy, Beffort	117,251	2,800	2.39%	\$11.00	\$20.00	Aaron Rents Westlake Hardware
SW 119th St & S Western Ave		Jim Rose	,					Tuesday Morning
Hillcrest Shopping Center 2100 SW 59th St	1971	Blanton Properties Jeff Bolding	50,000	35,000	70%	\$8.00	\$8.00	Athena Greek
I-240 Plaza 7800 S Western	1988	Brady Properties Ali Ghaniabadi	27,120	2,400	8.85%	\$10.00	\$10.00	Pro Nails Jackson Hewitt
Kentucky Shops	1970	L & S Real Estate	32,500	0	0%	\$4.00	\$0.00	Family Dollar
SW 29th St & S Kentucky Ave Lightning Creek	1985	Young Shin Lightning Creek Complex	48,005	0	0%	\$8.00	\$0.00	Costume Shop, Allstate
8100 S Western Ave Mayridge Shopping Center	1956	Debra Gutierrez	38,000	0	0%	\$5.00	\$5.00	State Farm, Jewel Box Dollar General
SW 44th St & May Ave		Buddy Shadid	,					
Palagio Shops SW 104th St & S Western Ave	2005	Newmark Grubb Levy Strange Beffort Danny Ojeda/John Cohlmia	47,547	3,750	7.89%	\$17.50	\$0.00	Pizza Hut, Jump Zone
Reding Shopping Center	1972	JAH Realty, L.P.	77,488	8,300	10.71%	\$12.00	\$7.00	Buy For Less, Super Mercardo
Grand Blvd & S Western Ave Shields Plaza	1972/85/92/2005/11	Ethan Slavin Zerby Interests	170,000	13,355	7.86%	\$10.00	\$17.00	Goodwill Langston's Western
SW 74th & S Shields Blvd	1072/00/02/2000/11	Michael Rapella	110,000	10,000	1.0070	φ10.00	ψ11.00	Wear Burlington, Fallas
South Meridian Plaza 1025 S Meridian Ave	1983	Newmark Grubb Levy Strange Beffort Michael Almaraz/Jim Rose	36,100	6,000	16.62%	\$12.00	\$17.00	Waffle House
South Park	1975	South Park	86,848	14,395	16.57%	\$0.00	\$0.00	Ziggy, Turimex Bus Service
4500 S May Ave South Penn Plaza	1984	Henry Commercial OKC Real Estate	90,000	12,575	13.97%	\$7.00	\$12.00	Saigon Taipei Market
1620 SW 89th St Southeast Plaza	1964	Quan Minh Nguyen HGM Inv.	185,266	13,300	7.18%	\$4.29	\$4.50	Buy For less
SE 44th St & S High Ave		Russell Hunt, Jr.						Family Dollar
Southern Hills SW 74th St & S Pennsylva-	1964/1989/1990	CBRE/OKLA Ryan Storer/Stuart Graham	202,247	48,224	23.84%	\$8.00	\$27.17	Northern Tool Joe's Crab Shack
nia Ave Southwestern Plaza	1962/87	Coldwell Banker Commercial	127,406	13,000	10.20%	\$7.00	\$0.00	Cocina De Mino Res-
SW 59th St & S Western Ave	1902/07	Jack James	127,400	10,000	10.20%	φ7.00	φ0.00	taurant Family Dollar
Stonebriar Shopping Center	2005	Brady Properties	30,000	3,350	11.17%	\$12.00	\$14.00	Studio Art Photography Allied Medical, Adams
13316 S Western Ave	0000	Ali Ghaniabadi	00.414	0	00/	M45 75	¢0.00	Chiropractic
Summit Pointe Plaza SW 89th St & S Western Ave	2008	Unity Commercial Judy Hayfield	30,414	0	0%	\$15.75	\$0.00	Louie's
SW 119th Street Marketplace 801 SW 119th St	2009	Price Edwards & Company Susan Brinkley	28,676	8,400	29.29%	\$14.00	\$16.00	Lemon Grass Papa Murphys
Towne South Center SW 74th St & S Walker Ave	2004/2005/2010	Price Edwards & Company George Williams/Phillip Mazaheri	130,000	0	0%	\$15.00	\$15.00	Heartland Dental Chuck E Cheese
Walker Square	1983	Precor Ruffin	100,430	41,883	41.70%	\$9.00	\$14.00	El Mariachi Super Marcado
SW 59th St & S Walker Ave	1005	Rick Pritchett	21/ 000	02 044	06 500/	¢10.00	¢10.00	Superior Loan
Walnut Square 2209 SW 74th St	1985	Price Edwards & Company Susan Brinkley/Ev Ernst/George Wil- liams	314,299	83,344	26.52%	\$12.00	\$18.00	Big Lots, Hobby Lobby
Westernview Center	1958/78	CBRE/OKLA	104,000	21,335	20.51%	\$6.00	\$10.00	Taste of China
7107 S Western Ave Westminster Village	1986	Ryan Storer Brady's Properties	79,500	3,325	4.18%	\$12.00	\$12.00	Dollar General Westminster Executive
10601 S Western Ave		Ali Ghaniabadi	,	-,>				Suite
South Totals			3,520,401	528,482	15.01%			

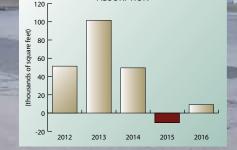
2016 Year-End Oklahoma City Retail Market Summary **EDMOND SUBMARKET**

Edmond vacancy declined slightly from mid-year, ending the year at 10.8 percent, down from 11.2 percent. Bryant Square continues its re-positioning that will ultimately involve reconstruction of a portion of the center including the hard corner. Edmond Marketplace is filling up after their renovation. The biggest news in Edmond is what might happen. Crest will potentially open a store at Sooner & Covell; Walmart Neighborhood Market is still pursuing their Covell & Coltrane location against neighborhood opposition. An exciting potential project is Poag Shopping Center's lifestyle center on the Bridges at Springcreek site. Poag, out of Memphis, has done large-scale lifestyle centers around the country; the project is currently being preleased and would be the Oklahoma City area's first true lifestyle center. Showbiz Cinemas has announced plans to open at Covell and Interstate 35, the upsacle theater's first entry into our market. Several other projects are in some stage of planning or preleasing. Overall, there is significant developer interest in this submarket. Edmond is not typically the first choice of most retailers but virtually all multi-store retailers want to be in the market. Edmond's demographics, particularly incomes and disposable spending, lead all Oklahoma City submarkets, making it very attractive for retailers.

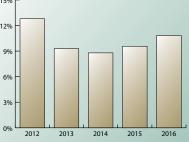




EDMOND SUBMARKET ABSORPTION









NOW OPEN





2016 Year-End Oklahoma City Retail Market Summary EDMOND SUBMARKET

Edmond	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
33rd & Boulevard E 33rd St & S Boulevard St	1982	Lee Segal Lee Segal	49,400	0	0%	\$7.00	\$0.00	Mardel's Family Dollar
Alta Mesa 301 S Bryant Ave	2008	JAH Realty, L.P. Ethan Slavin	30,858	3,040	9.85%	\$26.00	\$0.00	Qdoba, Edward Jones Panda Express
Berkshire Plaza W 15th St & S Broadway	2002	Foraker Co Jeremy Foraker	35,612	1,600	4.49%	\$14.00	\$0.00	Office Depot Nhinja Sushi & Wok
Boulevard Village 3404-3456 S Boulevard St	1985	Price Edwards & Company George Williams	36,173	7,915	21.88%	\$10.00	\$12.00	Pizza Hut McBride Clinic
Broadway South 3320 S Broadway	1977	NaifCo Realty Co Blair Naifeh	61,524	7,500	12.19%	\$15.00	\$0.00	Edmond Music Courtyard Antiques
Broadway Square	1968/1994	Land Run Commercial	93,488	4,001	4.28%	\$8.00	\$14.50	City Bites
3601 S Broadway Bryant Square	1973/1992	Anna Fresonke/lan Duty CBRE/OKLA	310,000	45,401	14.65%	\$0.00	\$0.00	Duncan Bros Salon Bed Bath & Beyond
E 2nd St& N Bryant Ave Danforth Plaza 2000 W Danforth Rd	2003	Mark Inman/Stuart Graham Brady Properties	30,282	1,687	5.57%	\$9.00	\$11.00	Steinmart, Petco Payless Shoe Source State Farm
Danforth Square	1999	Ali Ghaniabadi Herndon & Kelly Commercial Real Estate	108,000	0	0%	\$14.00	\$12.00	Hobby Lobby
W Danforth Rd & S Kelly Ave		Todd Herndon						Athletic Village
Edmond Crossing 24 E 33rd St	1995	Price Edwards & Company Ev Ernst/George Williams	151,664	10,000	6.59%	\$12.00	\$16.00	Cash Savers TJ Maxx
Edmond Exchange 3233 S Broadway	2003	JAH Realty, L.P. Ethan Slavin	71,218	11,030	15.49%	\$0.00	\$0.00	On the Border
Edmond Market Place 3301 S Boulevard	1980/2014	CBRE/OKLA Mark Inman/Stuart Graham/	99,148	47,731	48.14%	\$11.00	\$21.00	Natural Grocers Traditions
Edmond Plaza	1964/1989/2005	Ryan Storer Price Edwards & Company	158,373	0	0%	\$9.00	\$14.00	Westlake Hardware
E 15th St & Broadway Ext.		Susan Brinkley/Ev Ernst/ George Williams						Big Lots, Staples
Edmond Trails 289 S Santa Fe Ave	2007	Sooner Investment Brad Goodwin	25,215	0	0%	\$14.00	\$15.00	YMCA of Edmond Spinal Wellness Center
Edmond University Village	2000	Price Edwards & Company	77,543	1,400	1.81%	\$22.00	\$22.00	Wal Mart Neighbor- hood Market
E 2nd St & S Bryant Ave		George Williams/Phillip Mazaheri						Pei Wei, Half Price Books Anytime Fitness, Kobe
Homestead Center Danforth & N Santa Fe Ave	2003	Price Edwards & Company Susan Brinkley	39,000	0	0%	\$15.00	\$0.00	Sushi Buffalo Wild Wings
Kelly Centre Shopping Center 610 S Kelly Ave	2003	Matrix David Lide	43,763	10,500	23.99%	\$10.50	\$10.50	Dance Makers
Kelly Plaza W Edmond Rd & S Kelly Ave	1984	Price Edwards & Company Rosha Wood	87,503	10,460	11.95%	\$7.50	\$10.50	10 Gym Elephant's Trunk
Kickingbird Square	1983/88	Newmark Grubb Levy Strange Beffort	110,000	6,850	6.23%	\$14.00	\$10.00	Interurban, Little Caesars
1323 W Danforth Rd		Jim Rose Westminster Real Estate/				• • • •	• • • •	Eckerd Drugs
Market Depot	1965/2004	MIDCON	82,325	29,436	35.76%	\$12.00	\$18.00	Charleston's Sears Home Town
3409 S. Broadway North Oaks	1983/1989	Greg Blakely Hayes Brokerage	70,672	18,750	26.53%	\$10.00	\$12.00	Store Westlake Hardware
B21 W Danforth Rd	1903/1909	Don Hayes	10,072	10,750	20.33 /6	φ10.00	φ12.00	Dollar General, My Dentist
Dak Brook 2113 W Edmond Rd	2016	Wiggin Properties Don Faulkner	86,711	34,367	39.63%	\$12.50	\$0.00	Hidalgo, Planet Fitness Thrify Pharmacy
Oxford Pointe Shops E 2nd St & S Bryant Ave	1986	Price Edwards & Company Susan Brinkley	26,600	2,800	10.53%	\$12.00	\$12.00	The Archives The Vision Center
Pebble Creek W Danforth Rd & N Santa	2001	Key Investments	107,944	0	0%	\$18.00	\$0.00	Kohl's, LA Fitness
Fe Ave Shoppes at Fox Lake	2016	Price Edwards & Company	36,800	12,790	47.56%	\$27.00	\$22.00	Dollar Tree Ortho Plus
941 W. I-35 Frontage Road Shoppes On Broadway	2008	George Williams Price Edwards & Company	160,000	13,649	8.53%	\$18.00	\$22.00	Great Clips Hobby Lobby
E 33rd St & S Broadway	2000	Susan Brinkley/Everest Ernst/ George Williams	100,000	10,049	0.00 /0	ψ10.00	ΨΖΖ.00	Erdos
Signal Shops LLC 1700 S Kelly Ave	1986	Fotis Bargeliotes	35,000	0	0%	\$9.00	\$10.00	Physician's PM Daylight Donuts
Spring Creek Plaza	2004	Ward Construction	64,000	3,300	5.16%	\$25.00	\$31.00	Loft, New Balance Panera Bread, Fuzzy
E 15th St & S Bryant Ave		Amanda Ward/Kent Ward						Taco
Spring Creek Village of Edmond	2007	Price Edwards & Company Susan Brinkley/Everest Ernst/	72,273	19,871	27.49%	\$22.00	\$28.00	Legacy Bank, Star- bucks
E 15th St & S Bryant Ave University Plaza 3	2000	George Williams Brady Properties	400,000	0	0%	\$16.00	\$18.00	Louie's, Lucca Target Super Center
E 2nd St & S Bryant Ave		Ali Ghaniabadi						Lowe's
Uptown Grocery Center	2011	Esperanza Real Estate Invest- ments	73,350	5,924	8.08%	\$21.00	\$0.00	Uptown Grocery
1230 W. Covell Willow Creek E 2nd St & N Santa Eo Avo	1985	Susan Binkoski Coury Properties	31,200	0	0%	\$9.50	\$0.00	Juice Blendz Cafe Edward Jones Family Doptistry
E 2nd St & N Santa Fe Ave		Tina Newton						Family Dentistry

2016 Year-End Oklahoma City Retail Market Summary **WEST-CENTRAL SUBMARKET**

The West Central submarket was pretty stable throughout 2016, ending the year 7.4 percent vacant as compared to 7.1 percent at mid-year. By all accounts, the Outlet Shoppes continue to perform well and have been able to maintain high occupancy and sales, replacing tenants as needed. While there is a significant amount of older product with higher vacancy, these are offset by the large newer projects along Interstate 40 that are nearly full. Westgate Marketplace, Yukon Village, and West End Pointe and the Outlet Shoppes of Oklahoma comprise nearly half the total product in the submarket. Westgate will at some point expand to the south side of Interstate 40 although timing remains uncertain. The Market at Czech Hall with Academy, Marshalls, Ulta, Ross, Petco, Five Below and Rack Room is nearing completion of its first phase; it appears that the second phase to the south will be delayed. Chisholm attracted a Sprouts and is back filling the vacant Hasting's with Vintage Stock. The corridor draws not only from the Interstate 40 traffic but from a large swath of homes north of Interstate 40 that have limited access to retail, particularly new retail. Developers are looking at sites along the turnpike to take advantage of the growth of the Yukon, Piedmont areas. Expect to see continued activity in the submarket.

The Interstate 40 and Portland area, home to 36 stores, containing over 2.0 million square feet that specialize in furniture and accessories, remains the hub of furniture sales for the City. Mathis Brothers opened its new warehouse/distribution center which will allow it to remodel and expand its flagship store at the corner of Interstate 44 & Interstate 40.



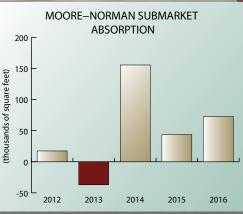
2016 Year-End Oklahoma City Retail Market Summary WEST-CENTRAL SUBMARKET

West-Central	Built/ Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
36th & May Center SW 36th St & S May Ave	1986	B.D. Eddie Enterprises Terry McGuire	97,500	0	0%	\$9.00	\$0.00	Pole Position Raceway Swiss Cleaners
Ann Arbor Terrace 4913 NW 23 St	1971	By Owner	30,000	0	0%	\$6.00	\$0.00	Feria Latina Super Market Ultimate Thrift Store
Bethany Shopping Center 8000 NW 39th	2016	Newmark Grubb Knight Frank Michael Almaraz	28,250	9,750	34.51%	\$17.50	\$17.50	Sears Home Appliance
Chisholm Center	1972/2007	CBRE/OKLA Ryan Storer/Stuart Graham	227,630	66,245	29.10%	\$5.00	\$15.00	Planet Fitness, Hibbet Sports Tuesday Morning
DeVille Shopping Center	1962/1992/1994	Love Management	125,407	12,800	10.21%	\$5.00	\$6.00	Buy For Less
2408 N. Council Road Glen Oaks	1968/98	JAH Realty, L.P.	49,161	9,480	19.28%	\$18.00	\$6.00	Heart & Hand Thrift Westlake Hardware
NW 23rd St & N Rockwell Ave Indiana Center	2002	Ethan Slavin By Owner	26,000	0	0%	\$5.00	\$9.00	H&R Block Discount Dollar Store
1708 N Indiana Ave MacArthur Court	1985	Newmark Grubb Levy, Beffort	51,198	31,300	80.67%	\$8.00	\$12.50	Bad Granny's Bank of Oklahoma
3804 N MacArthur Blvd		Louis Almaraz/Michael Almaraz						Red River Credit
MacArthur Park 2300 N MacArthur Blvd	1997	Charles Shadid Charles Shadid	55,506	0	0%	\$5.00	\$8.00	Community Thrift Store Queen of Sheba Restaurant
Meridian Plaza 1546 NW 16th St	1959	Baker First Commercial Real Estate Rod Baker/Bill Reid	84,402	18,643	22.09%	\$4.95	\$6.99	James Lighting H&R Block
Morgan Creek Plaza	1988	Westbrook Properties	35,930	4,250	11.83%	\$8.88	\$10.05	State Farm
1701 S Morgan Rd Mustang Shopping Center	2004	Gretchen Bybee Schostak Brothers & Company	35,846	3,200	8.93%	\$12.50	\$0.00	CATO
216 N Mustang Mall Terr Mustang Trade Center	2015	Rebecca Dragin Land Run Commercial	133,678	3,025	2.26%	\$19.00	\$19.00	Dollar Tree Hibbett's, Jimmy's Egg, Stage
Hwy 152 & S Mustang Rd. Old Mill	1974	Troy Humphrey National Properties	82,730	0	0%	\$8.00	\$4.00	Yukon National Bank Locke Supply
301 Elm Ave Outlet Shops of Okla-		Ray Wright						
NE C of 1-40 & Council Rd	2010	Horizon Group Mall Manager	430,835	14,000	3.25%	\$0.00	\$0.00	Nike, The North Face Coach Outlet, Gap Outlet
⊣a Penn Crossing NW 23rd St & N Pennsyl-	1994	Brady Properties	133,356	3,500	2.62%	\$10.00	\$0.00	Wal Mart Neighborhood Market
vania Ave Plaza DeVille	1970/2012	Ali Ghaniabadi Charles Shadid	26,892	6,470	24.06%	\$4.00	\$8.00	Dollar Tree, Mazzio's, Westlake Ingrid's Pantry
2409 N Council Road Plaza Shoppes of Turtle	1986/2000	Charles Shadid Ferguson Company	32,600	14,020	43.01%	\$8.00	\$10.50	Taco Bell
Creek 015-951 S Cornwell Dr		Jim Ferguson/Lee Spivey/Deb- bie Servati	,	,				Turtle Creek Wine & Liquor
Portland Square NW 23rd St & N Portland Ave	1958/1987	Charles Johnson, DDS Chuck Johnson	38,000	0	0%	\$4.00	\$0.00	Sam's Wholesale Liquor OK Family Thrift
Rockglen Retail Center	1994	By Owner	25,308	3,400	13.43%	\$3.50	\$0.00	Well Club
500 N Rockwell Ave Shartel Plaza	1965	Pro Realty	40,736	0	0%	\$14.00	\$16.00	CVS
5225 N Shartel Ave Bilver City Town Center	1974/1994	Greg Downs Price Edwards & Company	88,851	17,221	19.38%	\$7.00	\$10.00	Tractor Supply
I01 N Mustang Rd Fen-M	1958/1991	Susan Brinkley/Ev Ernst/ George Williams Corsair Estate	33,100	13,000	39.27%	\$8.00	\$9.00	Salvation Army Beauty World
NW 10th St & N Merid- an Ave								
The Plaza at Stone Mill 1348 S Yukon Parkway	2015	Price Edwards & Company George Williams	36,000	30,000	100%	\$15.00	\$18.00	(In Lease-Up)
Walnut Creek 1110 N MacArthur Blvd	1974	Charles Shadid Charles Shadid	52,822	21,600	40.89%	\$3.00	\$5.00	Thermo Roll Shutters
West End Pointe	2015	McGee Commercial Real Estate Chris Reed	522,500	3,500	0.67%	\$24.00	\$24.00	Lowe's, Staples
I-40 & Garth Brooks Blvd West Pointe Shoppes	2006	Newmark Grubb Levy Strange Beffort	27,004	1,500	5.55%	\$10.00	\$15.00	Kohl's, Gold's Gym Ultimate Vision
300 S Mustang Rd West Pointe Shoppes	2008	Danny Ojeda Baker First Commercial Real	27,004	0	0%	\$13.00	\$13.00	SuperCuts Academy Dance Arts & Apparel
Phase II 700-742 S Mustang Rd	2000	Estate Rod Baker	27,004	U	U 70	φισ.00	φ13.00	Human Performance Centers
Vestgate Marketplace -40 & S MacArthur Blvd	2000/2014	Zerby Interests Michael Rapella	900,500	16,030	4%	\$16.00	\$28.00	Wal Mart, Panera Bread, Home Depot Best Buy, Ulta, Dick's Sporting Goods
Westoaks Village	1964	Baker First Commercial Real Estate	93,270	0	0%	\$3.90	\$3.90	Goods Family Dollar
NW 10th St & N Rockwell Ave		Lori Petit Newmark Grubb Levy Strange						Cabinet Outlet
Vestpoint Plaza 320 S Mustang Rd	2000	Beffort Danny Ojeda	25,680	0	0%	\$10.00	\$12.00	Subway Hunan Express
Will Rogers 3000 N Portland Ave	1982	Charles Shadid Charles Shadid	160,000	6,000	3.75%	\$4.00	\$6.00	Oriental Imports McSalty's Pizza
Windsor Hills	1960/1998	Newmark Grubb Levy Strange Beffort	256,250	14,107	5.51%	\$7.00	\$12.00	Crest Foods, Cato
4601 NW 23rd St Windsor Park	1982	Danny Ojeda Newmark Grubb Levy Strange Beffort	26,000	0	0%	\$14.00	\$14.00	Fitness 19, DD's Discount Ci Ci's Pizza; Windsor Park Pharmacy
2532 N Meridian Ave Yukon Hills	1975	Michael Almaraz JAH Realty, L.P.	125,465	8,973	7.15%	\$15.00	\$8.00	Jackson Hewitt Dollar General
Yukon Hills S Cornwell Dr & E Vanda- ment Ave	1975	JAH Realty, L.P. Ethan Slavin	120,400	0,973	7.13%	φ15.00	φ0.00	Dollar General Buy For Less
Yukon Shopping Center I-40 & Garth Brooks Blvd	2005	Schostak Brothers & Company Rebecca Dragin	211,500	3,200	1.51%	\$14.00	\$16.00	Dollar Tree Cato
Yukon Village I-40 & Garth Brooks Blvd	2009	Chase Properties John Barrett	332,571	10,874	4.77%	\$0.00	\$0.00	Target, Hobby Lobby Big Lots, Petsmart
HO & GATHT DIOUKS DIVU		oom Danell	4,709,482	346,088	7.35%			Dig Lots, r etsillart

2016 Year-End Oklahoma City Retail Market Summary **MOORE-NORMAN SUBMARKET**

The Moore-Norman market continues to be one of the stronger submarkets with limited vacancy. Yearend vacancy was unchanged from mid-year at 6.9 percent. Winco is under construction on the north side of the 19th Street Corridor in Moore; the corridor has become a preferred location for retailers but has only a couple remaining developable sites. In Norman, University North Park has added two smaller multi-tenant buildings and some restaurants, including a new Redrock. Phase three of University North Park, the proposed lifestyle portion of the development, has been planned for some time but is not moving forward yet. This market has also seen a substantial number of smaller strip centers built over the last year. Overall, this submarket is a highly desirable location for retailers – incomes are good and housing density is high. The strong performance should continue; most of the space being added is already pre-leased.







2016 Year-End Oklahoma City Retail Market Summary MOORE-NORMAN SUBMARKET

Moore-Norman	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
550 24th Ave NW	1984/2011	Equity Commercial Realty	31,558	0	0%	\$13.00	\$13.00	Sooner Bowler Center
550 24th Ave NW Alameda Square	1984	Judy Hatfield Price Edwards & Company	93,858	20,048	21.36%	\$14.00	\$10.00	Remax/Elite Gold's Gym
12th Ave SE & E Alameda St		Brandy Rundel						Dollar Tree
Anatole 12th Ave SE & E Alameda St	1985	Equity Commercial Realty Gayla Artman	64,555	11,978	18.55%	\$9.00	\$14.00	Harbor Freight Tools
Broadway Plaza 2200 N Broadway St	2004	Home Creations	34,000	10,000	29.41%	\$16.00	\$16.00	Home Creations
Brookhaven Village	1985	Price Edwards & Company	155,016	22,030	14.21%	\$0.00	\$0.00	Chico's, White House Black Market
36th Ave NW & W Robinson St		Brandy Rundel						The Health Club, The Loft
Camden Village 1003-1035 SW 19th St	2006/2014	Price Edwards & Company Rosha Wood	31,100	3,900	12.54%	\$20.00	\$0.00	Cheers, 1907
Campus Corner Shops 301 W Boyd St	1911/1993	Equity Commercial Realty, LLC Judy Hatfield	225,000	0	0%	\$16.00	\$18.00	CVS Louie's, Lucca
Carriage Plaza	1983	Land Run Commercial	25,500	1,627	6.38%	\$15.00	\$15.00	The Webb
2001 W Main St Center on Main	1965 1965	Anna Fresonke/Ian Duty Heather O'Connell	60,000	0	0%	\$0.00	\$0.00	Cayman's Firestone
500 Main St		Heather O'Connell						
Colonial Estates 12th Ave SE & E Lindsey St	Ren. 1988	CBRE/OKLA Ryan Storer/Stuart Graham	104,225	12,340	11.84%	\$9.00	\$0.00	Buy for Less Dollar General
Downtown Shopping Center		Brady Properties	50,000	0	0%	\$0.00	\$0.00	Sprouts
555 W Main Street East Moore Shopping Center	2006	Ali Ghaniabadi Owner managed	24,484	0	0%	\$9.00	\$9.00	Cellar Wine and Spirits Dollar General
406 S Eastern Ave Empire Plaza	2006	Dillard Group	30,000	5,960	19.87%	\$13.00	\$14.00	Subway
3040- 3058 Classen Blvd		Scott Heiple						Athletic Loft
Fritts Farm SW 19th Street & Telephone	2006/2012	TBP LLC Development	473,550	0	0%	\$20.00	\$26.00	Home Depot, Hemisphere's
Rd Heisman Square	1999	Terry Fritts CBRE/OKLA	93.000	0	0%	\$13.00	\$15.00	Target; Dick's Sporting Goods Homeland, Ace Hardware
12th Ave SE & E Alameda St		Stuart Graham/Ryan Storer						At the Beach
Hollywood Center 1600 W Lindsey St	1964	Capital Realty Wendy Foreman	127,600	0	0%	\$0.00	\$0.00	Homeland Hancock Fabric
Madison Square Shopping Center 480 24th NW	2014	Price Edwards & Company Rosha Wood	45,070	20,846	46.25%	\$18.00	\$20.00	BA Fitness, Sherwin Williams OU Office
Malibu Shopping Center 824 NW 12th St	1980/2011	Gerald Gamble Co. Gerald Gamble	21,000	0	0%	\$12.00	\$0.00	Armstrong McCall Rent-A-Center
Merkle Creek	1985	Equity Commercial Realty, LLC	33,753	2,000	5.93%	\$14.00	\$14.00	Play It Again Sports
2203 W Main St		Gayla Artman						World Acceptance Corpora- tion
Moore Towne Center	2005	Baker First Commercial Real Estate	35,000	2,461	7.03%	\$17.50	\$18.50	McAlester's
I-35 & SW 19th St		Rod Baker						Mazzios Pizza Aarons, Supermercados
New City Center 605 N Moore Ave.	1963/1998	Precor Ruffin, LLC Rick Pritchett	181,894	13,685	7.52%	\$9.00	\$9.00	Morelos Family Dollar
Normandy Creek	1990/19917	Raptor Properties	69,558	32,550	18.04%	\$13.00	\$14.00	Party Galaxy
2200 W Main St North Park Center 1024 N Flood	1960	Heidi Vanlandingham Owner managed	37,000	18,000	48.65%	\$8.00	\$10.00	Liquor Market
Parkway Plaza 520 - 700 Ed Noble Parkway	1996	Gemini Real Estate Advisors Steve Ellis	375,000	40,473	10.79%	\$9.50	\$19.00	Barnes & Noble Bed Bath & Beyond
Riverwalk Centre	2000	CBRE/OKLA Ryan Storer/Stuart Graham/	165,665	3,960	2.39%	\$16.00	\$0.00	Maurice's Gordman's
Riverwalk Plaza	2000	Mark Inman Precor Ruffin, LLC	26,939	6,500	24.13%	\$16.00	\$18.00	Midwest Regional Hospital
2109-2139 Riverwalk Dr Riverwalk Shops 2713 S I-35 Service Rd	2006	Rick Pritchett CBRE/OKLA Ryan Storer/Stuart Graham	33,166	4,500	13.57%	\$18.50	\$20.00	Integris Physical Therapy Alfredo's
Robinson Crossing 1300 N Interstate Dr	1986/1989	Brady's Properties Ali Ghaniabadi	116,400	27,457	23.59%	\$14.00	\$6.00	Cox Communications Dominos Pizza Back Woods Equipment
Royal Rock 19th & Fritts Blvd.	2010-2015	Various	55,500	5000	0%	\$25.00	\$18.00	T-Mobile, H&R Block Schlotzsky's
Shoppes At Crimson Park	2005	Newmark Grubb Levy Strange Beffort	39,204	1,320	3.37%	\$0.00	\$0.00	Wal Mart Neighborhood Market
2627 N Classen Blvd Shops at Moore Power	0007/001	John Cohlmia	500 0=-	00.055	(A 4 A	* ***	0/// D 1/25
Center 2650 S I-35 Rd	2007/2014	CBRE/OKLA Mark Inman/Stuart Graham	568,679	22,902	4.03%	\$16.50	\$23.00	Office Depot, JC Penney Best Buy
Silver Leaf NE 12th St & N Eastern Ave	1985	Bright Star Realty Sun Lee	88,097	4,500	5.11%	\$8.50	\$8.50	Family Dollar
Sooner Mall I-35 & W Main St	1976/1988/1999	Sun Lee General Growth Properties Steve Hughes	511,569	5,000	0.98%	\$0.00	\$0.00	Family Dollar Dillard's Sears
Sooner Shopping Center	1966	Buchanan Realty	50,000	1,700	3.40%	\$0.00	\$0.00	Moore Tag Agency
NW 5th St & N Broadway St		Steve Buchanan, Debbie Butler Equity Commercial Realty,						
Sooner West Plaza 36th Ave SW & W Main St	1981	Equity Commercial Reality, LLC Gayla Artman	68,440	35,500	51.87%	\$16.50	\$18.50	Tuesday Morning
Stubbeman Village	1972	University of Oklahoma	33,475	0	0%	\$0.00	\$0.00	Chapala Mexican Grill
Elm Ave & Elmwood Dr			106,307	0	0%	\$0.00	\$9.00	Ratcliffe's Bookstore Hobby Lobby
The Main Center	2005	HEW Marketing, Inc.						
24th & Main St		Heather Warrington		35.000	3 10%	\$14.00	\$31.00	Mardel's Kobl's Target Crest
24th & Main St University Town Center 1500 24th Ave NW	2008	Heather Warrington CBRE/OKLA Mark Inman/Stuart Graham	1,097,119	35,000	3.19%	\$14.00	\$31.00	Kohl's, Target, Crest Academy, HomeGoods
24th & Main St University Town Center		Heather Warrington CBRE/OKLA		35,000 0	3.19% 0%	\$14.00 \$8.00	\$31.00 \$14.50	Kohl's, Target, Crest

2016 Year-End Oklahoma City Retail Market Summary EASTERN OK COUNTY SUBMARKET

Eastern Oklahoma County saw two significant projects in 2016: Sooner Rose at 15th and Sooner Road which is anchored by Academy and a relocated Hobby Lobby with room for more development; and, the complete renovation of Northeast Town Center on 36th Street and Lottie. The high profile Kings Crossing renovation at the northeast corner of 23rd and Martin Luther King appears to be dead for now and the Buy for Less has been converted to a Smart Saver format. Winco is expected to locate one of their stores at the former Target site at 7601 East Reno.

The submarket vacancy rate at year-end was 17.0 percent, an improvement from 17.5 percent at midyear. A significant amount of product in this submarket is older, several of which have significant deferred maintenance or difficult configurations. Six centers in this submarket remain over 30 percent vacant. In some instances, retail shopping patterns have shifted away from them. The result is that these centers will continue to struggle with occupancy. The Eastern Oklahoma County submarket is very much a case of the haves and the have nots. The demographics and retailer performance at the upper end is better than the overall numbers suggest.

EASTERN OK COUNTY SUBMARKET VACANCY

20%

15%

10%

5%

0%

> 100 50 -50 -100 -150

(thousands of square

2012

2012

2013

2014

2015

2016

2013

2014

EASTERN OK COUNTY SUBMARKET ABSORPTION

2015

2016

2016 Year-End Oklahoma City Retail Market Summary EASTERN OK COUNTY SUBMARKET

Eastern OK County	Built/Updated	Leasing Agent	Total Space	Available Space	Vacant	Rate 1	Rate 2	Anchor Tenants
23 Post Plaza NE 23rd St & N Post Rd	1986	Nancy Brewer Nancy Brewer	35,000	0	0%	\$7.00	\$0.00	Spencer's Smokehouse Farmer's Insurance
Boulevard Marketplace 101 N Douglas Ave	1984	Benchmark Opportunity Partners Seth Grubstein/Randy Twist	35,765	8,845	24.73%	\$16.00	\$18.00	Dollar Tree, AAA, Papa Murphy's, Check 'N Go,
Choctaw Plaza	1974/1984	Newmark Grubb Levy Strange Beffort	131,000	42,884	32.74%	\$6.95	\$6.95	Williams Discount Foods, Chase Bank
14407 NE 23rd St Decker Center	1982	Michael Almaraz Brady's Properties	33,500	2,200	6.57%	\$12.00	\$6.00	Dollar General Cool Smile
1200 S Air Depot Blvd	1902	Ali Ghaniabadi	55,500	2,200	0.57 /8	φ12.00	φ0.00	FedEx
Del Crest Center	1957/2016	Sooner Investment	95,563	6,300	6.59%	\$0.00	\$0.00	Gold's Gym, Family Dollar
SE 15th & I-40	1957/1990/2016	Dean Ingram Price Edwards & Company	57.770	31,626	54.74%	\$0.00	\$0.00	Harbor Freight Save-A-Lot
Del Crest Shops SE 15th & Sunnylane	1957/1990/2010	Karleen Krywucki/Ev Ernst	57,770	31,020	54.74%	\$0.00	\$0.00	Save-A-Lot
Dixon Plaza SE 15th St & S Post Rd	1978/1980	Joe Leon Joe Leon	34,900	0	0%	\$8.00	\$0.00	Shapes Gym Farmer's Insurance
Eastgate Shopping Center 1100 N Midwest Blvd	1965	North Star Joseph Atkinson	51,052	0	0%	\$0.00	\$0.00	Family Dollar
Gateway Plaza SE 15th St & S Air Depot Blvd	1985	CBRE/OKLA Stuart Graham	87,512	55,012	62.86%	\$10.00	\$12.50	Dollar Tree
Hartsdel	1995	Charles Shadid	50,000	12,687	25.37%	\$4.00	\$7.00	Family Dollar
SE 44th St & S Bryant Ave Heritage Plaza	1987	Charles Shadid GBR Properties,Inc.	75,071	21,687	28.89%	\$7.50	\$11.00	Beauty Supply Edward Jones
351 N Air Depot Blvd	1074	Randy Vaillancourt	00.050	41.000	47.000/	¢5.05	¢10.00	Economy Hearing Aid
Holiday Square 1100 S Air Depot Blvd	1974	Equity Commercial Realty Mark Hyde	86,652	41,000	47.32%	\$5.85	\$12.00	The Dance Department Los Vacqueros
Northeast Town Center	1970/2015	Price Edwards & Company	96,000	79,275	82.58%	\$8.00	\$12.00	[under renovation]
1124 NE 36th St		Susan Brinkley/Ev Ernst/George Williams						
Oakcliff Shopping Center 3102 SE 44th Street	1966	Charles Shadid Charles Shadid	51,000	7,600	14.90%	\$5.00	\$5.00	Tom's Tires Karen's Treasures
Park Estates NE 36th & N Kelly Ave	1952	Shapard Properties,Inc. Bill Shapard	38,000	10,500	27.63%	\$0.00	\$0.00	Ron's Cleaners
Park Plaza 3700 Springlake Dr	1993	Charles Shadid Charles Shadid	38,268	19,900	52%	\$3.00	\$4.00	Diva Beauty Supply Leo's Supper Club
Shops at Del City	2012	CBRE/OKLA	28,160	0	0%	\$0.00	\$0.00	Ted's Cafe Escondido
I-40 & Sooner Rd		Stuart Graham/Ryan Storer						The Garage, Volcano Sushi
Sooner Market Place E Reno Ave & N Sooner Rd	1995	Charles Shadid Charles Shadid	63,013	9,780	15.52%	\$4.00	\$7.50	Chelino's Speed Mart
Sooner Rose SE 15th & Sooner Rd.	2016	Price Edwards & Company Brandy Rundel/Rosha Wood	190,000	0	0%	\$10.00	\$25.00	Hobby Lobby Academy
Spencer's Center NE 23rd St & N Spencer Rd	2000	Charles Shadid Charles Shadid	40,000	7,500	18.75%	\$3.00	\$5.00	Conoco Discount Beauty Supply
Sunnylane Plaza	1979	Owner managed	84,888	40,000	47.12%	\$6.00	\$5.00	Cricket, Advance America
SE44th St & S Sunnylane Rd Tan & Tone America Center	2005	Ta Real Estate	25,300	0	0%	\$7.00	\$12.00	Super Cuts
1900 S Air Depot Blvd	2000		20,000	0	070	φ1.00	ψ12.00	My Dentist
Tenth Street Plaza 9207 NE 10th St	1960	owner managed	33,000	0	0%	\$6.00	\$0.00	Dollar General
The Village Shopping Center	1973	Michael Biddinger Real Estate	32,353	4,310	13.32%	\$7.00	\$7.00	Rent-A-Center, Village Quality Foods
4720 - 4754 SE 29th St		Meagan Royer						Akropolis Greek Res- taurant
Town & Country Center	1966/1989	Price Edwards & Company Susan Brinkley/Ev Ernst/George	133,916	9,096	6.79%	\$14.00	\$16.00	Ross, Big Lots,
E Reno Ave & N Air Depot Ave Town Center Plaza	2005	Williams Sooner Investment	795,000	2,419	0.30%	\$24.00	\$0.00	Ace Hardware, City Gear Target, J C Penney
SE 29th St & S Air Depot Blvd		Brad Goodwin						Lowe's, Kohl's
Uptown Plaza 7430 SE15th St	1958/1972/2006	Northstar Properties Joseph Atkinson	168,032	35,000	20.83%	\$15.00	\$22.00	Langston's, Family Dollar Tuesday Morning,
Village Oak Plaza	1981	Brady Properties	27,500	6,200	22.55%	\$8.00	\$10.00	Goodwill Lupe's Restaurant
1000 S Douglas Blvd		Ali Ghaniabadi		-				Papa John Pizza Angel's Furniture, 23rd
Westminster Shopping Center NE 23rd St & S Westminster	1963	Greg McElroy	58,000	0	0%	\$5.00	\$6.00	Street Auction
Rd								
Eastern OK County Totals			2,676,215	453,821	17.0%			



RETAIL MARKET SALES SUMMARY

2016 Shopping Center Sales

Propety	Location	Submarket	Size	Sales Price	Per Square Foot	Sales Date
Holiday Square Shopping Center	1110 S Air Depot	Mid/Del	86,200	\$2,550,000	\$29.58	4/12/16
Westpoint Plaza	320-354 S Mustang Road	West	24,000	\$2,575,000	\$107.29	3/31/16
Summit Pointe Plaza	9101 S Western, OKC	South	30,248	\$6,297,000	\$208.18	7/14/16
Boulevard Village	3400 S Boulevard St	Edmond	36,173	\$2,100,000	\$58.05	7/21/16
Danforth Plaza	2000 E Danforth	Edmond	31,108	\$3,375,000	\$108.49	10/1/16
WestPointe Shoppes	700-742 S Mustang Road	West	27,004	\$3,522,000	130.42	11/18/16
Grant Square Shopping Center	4502 SW 44th	Southeast	99020	\$5,270,000	\$53.22	12/1/16
Totals			333,753	\$25,689,000		

Retail Investment Sales

The investment sales market picked up in the second half of the year, but overall volume remained below historic levels. A total of seven properties of over 25,000 square feet were sold in 2016 for a total value of \$25.7 million. The sales were primarily smaller properties, none were over 100,000 square feet. Two larger class A properties were marketed for sale but did not close in 2016, Quail Springs Marketplace and 240 Penn Park. While there was significant interest in these properties, many of the institutional buyers who have been active in our market the last several years who have driven down capitalization rates were absent from the bidding. Consequently, if the properties trade, they are expected to trade at a somewhat higher capitalization rate, putting them in play for private national/ regional firms as well as local investors

The industry is closely watching the post-election tea leaves, particularly policy as it relates to 1031 exchanges, capital gains and interest rates. Many believe this administration will take positions favorable to the real estate market that will spur transactions. However, there may very well be a pause in activity at the beginning of the year until we see how these questions are answered. In the meantime, the lack of available product continues to limit sales despite significant buyer interest.



amazongo

Photo: Amazon

is more than just a grocery store with no checkout This is no-click shopping for people who want it now.

LLOYD ALTER

Mother Nature Network (mnn.com) December 19, 2016

The most fascinating thing about Amazon Go is not what it is — a grocery store with no checkout lines, belts or cashiers.

Or how it works:

Our checkout-free shopping experience is made possible by the same types of technologies used in self-driving cars: computer vision, sensor fusion, and deep learning. Our Just Walk Out Technology automatically detects when products are taken from or returned to the shelves and keeps track of them in a virtual cart.

This isn't even all that new; IBM proposed it a decade ago.

The key question is why. Amazon's answer to that question is unsatisfactory:

Four years ago we asked ourselves: what if we could create a shopping experience with no lines and no checkout? Could we push the boundaries of computer vision and machine learning to cre ate a store where customers could simply take what they want and go? Our answer to those ques tions is Amazon Go and Just Walk Out Shopping.

But Amazon already has a shopping experience with no lines and no checkout; it's called Amazon. com. Millions of people use it every day.

It has tried, but Amazon hasn't made much of a dent in the \$606 billion grocery biz. Food is different; for many people, it's a last-minute decision. People want to see it, squeeze it, to know that it's fresh. And drones can't solve that problem.

When you look at the Amazon Go video, you don't

see people buying a head of lettuce. They're buying prepared foods, ready-to eat stuff, or if you want to cook, there are Amazon Meal Kits, which provide everything you need for dinner for two in about 30 minutes.

On Amazon.com, the patented one-click shopping is easy and painless. Amazon Go is for the people (like me) who don't have the patience for one-click shopping and waiting for delivery; we want no-click shopping and like Homer Simpson, we want it now. This is an online store that's offline, because hunger for food is different than hunger for a new smartphone or book.

Most of the analysts and critics are comparing this to a grocery store, worrying about how it will deal with broccoli and tomatoes and things that have to be weighed. They complain that there will be too much "shrinkage" (theft), which I doubt, with all those cameras watching.

But watching the video, seeing what's on the shelves, it's clear that people are not coming here to buy broccoli by the pound. This is a direct attack on a much larger market, the prepared food industry, which includes restaurants, takeout and the growing prepared food departments of highend supermarkets.

The most perceptive article I've read about Amazon Go was by Hannah White of IoT, who worries what this technology will do to retail jobs, to all those cashiers who currently work in grocery stores.

> Contrary to the popular belief that truck drivers lead the American workforce, the most common job in America is retail salesperson, with cashier coming in at close second. Both jobs, which together employ a total of 7.8 million Americans right now, are in jeopardy with "Just Walk Out" technology.

Put that cupcake back! Go will understand. She may be right, but again, Amazon Go feels like less of a threat to the full-service grocery store than it is to the prepared food industry. Prepared food requires people; those cupcakes have to be put into packages and put onto shelves. The cashiers are only the most visible part of a grocery shopping experience. That's also the most unpleasant and tedious part of the experience, and I don't think it will be missed.

Amazon Go is not a grocery store upgraded with online-style technology; it's an online experience surrounded by brick walls. I think this might be a very good thing, bringing a company that did much to kill Main Street back into town with real stores, and all for the benefit for people who want it now.



5.6 MILLION square feet of office and industrial space

4.5 MILLION square feet of retail space

3,100 multifamily units

JNZICKER BROTHER

ELECTRICAL FIXTU

\$5 BILLION in closed transactions

THE LARGEST IN OKLAHOMA

